

# Case study: Fraser & Fraser



## The Problem

Fraser & Fraser is a specialist, fast-growing law firm that wanted to find a more efficient, time-saving and innovative way to recruit the best talent.

They spent considerable amounts of money on agencies e.g. Reed Recruiters but found themselves reviewing a lot of CVs, attending interviews where the candidate clearly wasn't suitable and not finding the right candidate fast enough.

## How Jump.Work helped

Jump.Work helped them profile and understand the top performers in their business and set up processes and criteria to identify top performers in the professional sourcing phase more quickly & efficiently.

Thanks to our great results, Fraser & Fraser have allocated all their resourcing requirements to Jump.Work and have built a long term partnership with us.

**Roles hired for:** Legal Secretary - Paralegal - Marketing Assistant

## The Results

**100%**  
**fill rate**  
of 4 + roles

**1.5**  
**weeks**  
time-to-hire

**85%**  
**reduction**

In time spent reviewing  
CVs and interviews

**£10k+**  
**reduction**

in hiring spend from  
switching to Jump.Work